



## Alessio Zagaglia

**Date of birth:** 21/09/1971

**Nationality:** Italian

### CONTACT

 <https://www.linkedin.com/in/alessio-zagaglia-587a3a2/>

### WORK EXPERIENCE

**2024 - CURRENT** Rome, Italy

**Director General** Fondazione Ugo Bordoni

**2020 - 2024** Rome, Italy

**Head of Government Relations & Public Policy - Italy, Iberia, METNA Region** VMware Italy (Global IT Company)

**2006 - 2021** Rome, Italy

**Secretary General** Fondazione Lars Magnus Ericsson

**2015 - 2016** Rome, Italy

**Advisor to the President of RMED and Head of Country Italy** Ericsson (Global ICT Company)

**2010 - 2014** Rome, Italy

**Head of Marketing, Sales and Customer Relations Area** Istituto Poligrafico e Zecca dello Stato (Government Company)

In charge of managing IPZS's product portfolio and sales.  
(N. of direct reports/N. of total staff 8/60 - Sales €400 Mln)

**2003 - 2010** Rome, Italy

**Head of Public & Economic Affairs Italy and MUSEE** Ericsson (Global ICT Company)

Head of relations with Institutions, Authorities and Industrial Associations, Regulatory Affairs and Corporate Social Responsibility - Italy and Market Unit South East Europe  
(N. of direct reports/N. of total staff 3/10 - N. of functional reports for MUSEE 4)

**2002 - 2003** Rome, Italy

**Head of Sales - Public Administration** CMG Wireless Data Solutions - LogicaCMG (Global ICT Company)

**2001 - 2002** Rome, Italy

**Account Manager** IT TELECOM ITALIA (Telecom Italia Group)  
Italian ICT Company

**1997 - 2001** Rome, Italy

**Product Manager** TELESOFT (Telecom Italia Group)  
Italian ICT Company

**1996 - 1997** Rome, Italy

**Product manager** SELFIN (IBM Group)  
Italian IT Company

**1996** Rome, Italy

**Consultant** Roland Berger Strategy Consultants

## ADDITIONAL INFORMATION

2023 – CURRENT

### Board Member at Fondazione Ugo Bordoni

2017 – 2022

### Collaboration with LUISS Guido Carli University of Rome

Relation & business network development at the LUISS Business School - "LUISS Guido Carli" University of Rome

2005 – 2022

### Adjunct Lecturer at LUISS Guido Carli University of Rome

Collaborates with the Chair of Strategie d'Impresa (Business Strategies) - Department of Business and Management - Faculty of Economics at "LUISS Guido Carli" University of Rome

2015 – 2016

### Corporate Advisory Board Member at LUISS Guido Carli University of Rome

Chair of Comunicazione Digitale d'Impresa (Corporate Digital Communication) - Department of Business and Management - Faculty of Economics at "LUISS Guido Carli" University of Rome

2010 – 2014

### Board Member at Associazione Civita

2008 – 2010

### Member of Steering Committee at Sant'Anna School of Advanced Studies of Pisa

Master in Management of Innovation and Service Engineering at Sant'Anna School of Advanced Studies of Pisa

2008 – 2010

### Member of Confindustria Broadband Working Group

2008 – 2010

### Member of Committee for Multinational Companies in the Industrialist and Enterprises Association of Rome

UIR - Unione degli Industriali e delle Imprese di Roma

2007 – 2010

### Member of Steering and Technical/Scientific Committees at TOR VERGATA University of Rome

Master in Economics and Communication & Media Management at "Tor Vergata" University of Rome

2006 – 2008

### Member of Technical Committee of Confindustria Research and Innovation

2005 – 2008

### Board Member at Fondazione Ugo Bordoni

2005 – 2007

### Adjunct Professor at LUISS Guido Carli University of Rome

Professor with supplementary contract at the Department of Business and Management - Faculty of Economics at "LUISS Guido Carli" University of Rome

## EDUCATION AND TRAINING

1990 – 1995 Rome, Italy

### Master's degree in Economics and Commerce (110/110 with honours) University of Rome La Sapienza

Level in EQF EQF level 7

1985 – 1990 Rome, Italy

### Scientific High School Diploma Collegio Nazareno Rome

## LANGUAGE SKILLS

**MOTHER TONGUE(S):** Italian

**Other language(s):**

**English**

**Listening** C1

**Spoken production** C1

**Reading** C1

**Spoken interaction** C1

**Writing** C1

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*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*